## UNIVERSITY OF SWAZILAND

## FACULTY OF COMMERCE

## DEPARTMENT OF BUSINESS ADMINISTRATION

## MAIN EXAMINATION

## MAY 2017

TITLE OF THE PAPER : INTERMEDIATE MANAGEMENT ACCOUNTING 2<br>DEGREE : BACHELOR OF COMMERCE<br>COURSE : AC $324 / \mathrm{AC} 414$<br>TIME ALLOWED : THREE (3 HOURS)<br>Instructions:

1. THIS PAPER CONSIST OF SECTION A AND SECTION B)
2. SECTION A IS CASE STUDY AND IT IS COMPULSORY QUESTION
3. ANSWER ANY TWO QUESTIONS FROM SECTION B

Note: You are reminded that in assessing your work, account will be given of accuracy of language and the general quality of expression, together with layout and presentation of your final answer.

THIS PAPER MUST NOT BE OPENED UNTIL THE INVIGILATOR HAS GRANTED THE PERMISSION

## SECTION A Compulsory Question

## Question 1.

City Office machine manufactures and sells a photo copying machines. The company's contribution format income statement for the most recent year are given below:

## Total <br> Per unit Percent <br> of

## Sales

| $\begin{gathered} \text { Sales (20,000 Units).. } \\ 100 \% \end{gathered}$ | $200,000$ | E60 |  |
| :---: | :---: | :---: | :---: |
| Less variable cost. | 900,000 | E45 | $?$ |
| Contribution margin | 300,000 | E15 | $?$ |
| Less fixed cost. | 240,000 |  |  |
| Net operating income | 60,000 |  |  |

## Required

1. Compute the company's CM ratio and variable expense ratio ( 4 marks)
2. Compute the breakeven point in units and sales dollars. Using equation method ( 4 marks)
3. Assume that sales increase by E400, 000 next year. If cost behavior patterns remain unchanged, how much will the company's net operating income increase? Use the CM ratio to determine the answer (4 Marks).
4. Refer to the origin data. Assume that the next year management wants the company to earn a minimum profit of E90, 000. How many unit will have to be sold to meet this target profit figure? ( 4 Marks)
5. Refer to original data. Compute the company's margin of safety in both Emalangeni and percentage form.(5 marks)
6. thereafter compute the following:
a. Compute the company's degree of operating leverage at the present level of sales. (4 marks)
b. Assume that through a more intensive effort by the sales staff the company's sales increase by $8 \%$ next year. By what percentage would you expect net operating profit income to increase? Use the operating leverage concept to obtain your answer. (5 marks)
c. Verify your answer (b) by preparing a new income statement showing an $8 \%$ increase in sales ( 5 Marks)
7. In an effort to increase sales and profits, management is considering the use of higher quality speaker. The lighter - quality speaker would increase variable cost by E3 per unit, but management could eliminate one inspector who is paid a salary of E30, 000 per year. The sales Manager estimates that lighter quality speaker would increase annual sales by at least $20 \%$.
a. Assume that changes are made as described above, prepare a projected income statement for the next year. Show data on total, per unit and percentage basis ( 6 Marks).
b. Compute the company's new break - even point in both units and dollars of sales. Use the contribution margin method (5 marks).
c. Would you recommend that the changes be made? (4 Marks)

Total marks 50

## SECTION: ANSWER ANY TWO QUESTIONS IN THIS SECTION.

## Question 2

Lindelwa Company manufactures and sell a single product. Cost data for the product follow:

Variable costs per unit:
Direct material E6
Direct Labour 12
Variable factory overheads 4
Variable selling and administrative 3 E25

Total variable costs per unit
Fixed overhead per month:

| Fixed manufacturing overhead | E240,000 |
| :--- | ---: |
| Fixed selling and administrative | $\underline{180,000}$ |
| Total fixed cost per month | $\underline{420,000}$ |

The product sells for E40 per unit. The production and sales data for May and June, the first two months of operations, are as follows:

May
June
30,000
Unit produced unit sold
$30,000 \quad 26,000$
34,000

Income statements prepared by accounting department, using absorption costing are as follows:

|  | May |  |
| :--- | :---: | :--- |
| Sales | E1, 040,000 | June |
| Less cost of goods sold: |  | $1,360,000$ |
| Beginning Inventory | 0 |  |
| Add costs of goods manufactured | $\underline{900,000}$ | $\underline{120,000}$ |
| Goods available for sale | $\underline{900,000}$ | $1,020,000$ |

Less ending inventory
120,000
Cost of goods sold
Gross margin
Less selling and administrative expenses $\mathbf{2 5 8 , 0 0 0}$
Net operating income
$E 2,000$ 282,000

## Required

1. Determine the unit product cost under :
a. Absorption costing $21 / 2$ marks
b. Variable costing $21 / 2$ marks
2. Prepare income statements for May and June using the contribution approach with variable costing. 14 marks
3. Reconcile the variable costing and absorption costing net operating income figures. 6 marks

## 25 marks

## Question 3

XYZ Sport Equipment manufactures round, rectangular and octagonal trampolines. Da on sales and expenses for the past month follow:

|  |  |  | Trampoline |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total (E) | Round | Rectangular | Octagonal |
| Sales | 1,000,000 | 140,000 | 500,000 | 360,000 |
| Less varaible expenses | 410,000 | 60,000 | 200,000 | 150,000 |
| Contribution margin | 590,000 | 80,000 | 300,000 | 210,000 |
| Less fixed expenses: |  |  |  |  |
| Advertising - traceable | 216,000.00 | 41,000 | 110,000 | 65,000 |
| Depreciation of special equipment | 95,000.00 | 20,000 | 40,000 | 35,000 |
| Line supervisors' salaries | 19,000.00 | 6,000 | 7,000 | 6,000 |
| General factory overhead* | 200,000.00 | 28,000 | 100,000 | 72,000 |
| Total fixed expenses | 530,000.00 | 95,000 | 257,000 | 178,000 |
| Net Operating Income (loss) | 60,000.00 | $(15,000)$ | 43,000 | 32,000 |

*A common fixed cost that is allocated on the basis of sales Emalangeni.
Management is concerned about the continued losses shown by the round trampolines and wants to recommendation as to whether or not the line should be discontinued. The special equipment used to produce the trampolines has no sale value. If the round trampoline model is dropped, the two line supervisors assigned to the model would be discharged.

## Required

1. Should production and sale of round trampolines be discontinued? You may assume that the company has no other use of capacity now being used to produce the round trampolines. Show calculations to support your answer. 7 marks
2. Recast the above data in a format that would be would be more usable to management in assessing the long-run profitability of various product lines 7 marks
3. Please define the following terms:
a. Incremental costs. 2 marks
b. Opportunity costs 2 marks
c. Sunk costs. 2 marks
4. What is a relevant cost? Are variable costs always relevant costs? Explain? 5 marks

Total 25 marks

## Question 4

Matsapha Steel Company makes a single product - a fire resistance filing cabinet - that it sells to office furniture distributors. The company has a single $A B C$ system that is uses for internal decision making. The company has two overhead departments who costs are listed below.
Manufacturing overhead....................... E500, 000
Selling and administrative overhead........ E300, 000

The company's ABC system has the following activity cost pools ad activity measures:

## Activity Cost Pool

## Activity measure

Assembling units. Number of units

Porcessing uts ................................... ... Number of orders
Supporting customers.............................. Number of customers
Other
Not applicable

Costs assigned to the "Other" activity measure: they consist of the costs of unused capacity and organization sustainability costs - neither of which are assigned to products, orders or customers.

Matsapha Steel Company distributes the costs of manufacturing overhead and of selling and administrative overhead to the activity cost pools abased on employee interviews, the results of which are reported below:

Distribution of Resource Consumption across Activity Costs Pools

| Activity | Assemblin <br> $\mathbf{g}$ <br> Units | Processin <br> $\mathbf{g}$ <br> Orders | Supporting <br> Customers | Others | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Manufacturin <br> g overhead | $50 \%$ | $35 \%$ | $5 \%$ | $10 \%$ | $\mathbf{1 0 0 \%}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Selling and <br> administrate <br> Overhead | $10 \%$ | $45 \%$ | $25 \%$ | $20 \%$ | $\mathbf{1 0 0 \%}$ |
| Total activity | 1,000 units | 250 orders | 100 <br> customers |  |  |

1. Perform the first -stage allocation of overhead costs to the activity cost pools ( 8 marks).
2. Compute activity rates for the activity costs pool ( 6 marks).
3. Office Smart is one of Matsapha Steel company's customers. Last year, Office Smart ordered filing cabinets four times. Office Smart ordered a total of 80 filing cabinets during the year. Construct a table showing the overhead costs of 80 units and four orders ( 5 marks).
4. The selling price of filling cabinet is E595. The cost of direct materials is E180 per filing cabinet, and direct labour is E50 per filing cabinet. What is the product mrgin on the 80 filing cabinets ordered by Office Smart? How profitable is Office Smart as a customer. ( 6 marks)

## Total marks 25

