

UNIVERSITY OF SWAZILAND
FACULTY OF COMMERCE
DEPARTMENT OF BUSINESS ADMINISTRATION
FINAL EXAMINATION PAPER: FULL TIME STUDENTS
DECEMBER 2016

TITLE OF PAPER : PURCHASING & SUPPLY CHAIN MANAGEMENT

COURSE CODE : BA 430

TIME ALLOWED: THREE [3] HOURS

TOTAL MARKS : 100 MARKS

INSTRUCTIONS

1. TOTAL NUMBER OF QUESTIONS IN THIS PAPER IS 5
2. THE PAPER CONSISTS OF SECTION A AND SECTION B
3. ANSWER ALL QUESTIONS IN SECTION A AND ANY THREE [3] QUESTIONS IN SECTION B.
4. THE MARKS ALLOCATED FOR A QUESTION OR PART OF A QUESTION ARE INDICATED AT THE END OF EACH QUESTION OR PART OF THE QUESTION.
5. NOTE: MAXIMUM MARKS WILL BE AWARDED FOR QUALITY, LAYOUT, ACCURACY, AND EXPLANATIONS FOR STEPS USED TO SOLVE PROBLEMS

THIS PAPER MUST NOT BE OPENED UNTIL PERMISSION HAS BEEN GRANTED BY THE INVIGILATOR.

**SECTION A : QUESTIONS IN THIS SECTION ARE ABOUT THE SWAZILAND
PROCUREMENT ACT, 2011 WHICH YOU STUDIED DURING THE SEMESTER.
ANSWER ALL QUESTIONS IN THIS SECTION.**

QUESTION 1.

1.1. The Procurement Act, 2011 talks about three (3) different Boards. What are they and how are they different **(15 marks)**

1.2. The Procurement Act, 2011 states that, Swaziland Public Procurement Regulatory Agency (SPPRA) will be responsible for policy formulation, regulation, oversight, capacity building and data and information management. What are the pros and cons of this arrangement? **(12 marks)**

1.3. Use an example to demonstrate the differences between the cheapest tender and the best evaluated tender concepts **(7 marks)**

1.4. Briefly explain, coercive practices, collusive practice and fraudulent practices that underlie procurement in Swaziland. **(6 marks)**

[TOTAL 40 MARKS]

SECTION B: ANSWER ANY THREE (3) QUESTIONS OF YOUR CHOICE FROM THIS SECTION.

QUESTION 2

You are secretary to a company's Tender Board. You have been tasked to adjudicate a tender for the supply of new equipment imported by the Procurement department staff based on technical specifications prepared by the company engineer in liaison with production department. You will make a presentation to the Company Tender Board when it meets next.

Evaluation factors and their respective weights as listed in the tender documents are shown in the table below. The highest score for each factor is 10 and scores awarded to the five vendors which participated in the tender are also recorded in the table below.

Evaluation Factor	Price	Financial condition	Capacity	Support services	Labour relations	Reliability	Delivery	Quality
Weight (%)	10	16	13	11	5	12	11	22
Vendor A	8	4	7	7	7	7	9	6
Vendor B	7	9	8	9	8	7	9	8
Vendor C	7	8	7	6	8	8	8	7
Vendor D	6	6	9	6	8	7	9	8
Vendor E	5	9	8	8	7	8	9	8

Additional information shows that vendor B's tender was marked 'LATE' tender and was not opened when the tenders were forwarded to your office.

- a. What will be your recommendation to the Board and why? (15 marks)
- b. Commend on the recommendation you will make based on price? (5 marks)

[TOTAL 20 MARKS]

QUESTION 3.

4.1 Explain the difference between external and internal integration (8 marks)

4.2 What strategies would you recommend for external integration? (12 marks)

[TOTAL 20 MARKS]

QUESTION 4.

Briefly explain any four (4) of the following supply chain management concepts.

- a. Inter-modalism
- b. Outbound logistics
- c. Outsourcing
- d. Economic globalisation
- e. ABC analysis

[TOTAL 20 MARKS]

QUESTION 5.

Identify and explain the different channels of distribution available for moving different products through the supply chain.

[TOTAL 20 MARKS]

END OF EXAMINATION PAPER: GOOD LUCK!!!!!!!