

Course Code: IDE-BAE 312-1&2 (M) 2006

UNIVERSITY OF SWAZILAND
INSTITUTE OF DISTANCE EDUCATION
BACHELOR OF EDUCATION (ADULT EDUCATION) YEAR IV
FINAL EXAMINATION PAPER, MAY 2006

TITLE OF PAPER : **MANAGING THE NON-PROFIT ORGANIZATION**

COURSE CODE : **IDE-BAE 312-1&2**

TIME ALLOWED : **THREE (3) HOURS**

INSTRUCTION :

1. **ANSWER ALL QUESTIONS IN SECTION "A".**
2. **ANSWER ANY TWO (2) QUESTIONS FROM SECTION "B".**
2. **MARKS WILL BE DEDUCTED FOR POORLY WRITTEN ENGLISH.**

THIS PAPER IS NOT TO BE OPENED UNTIL PERMISSION HAS BEEN GIVEN BY THE INVIGILATOR

SECTION A

QUESTION 1

If we consider a literacy class as a non-profit organization.

- (i) What could be its characteristics?
- (ii) Give reasons contrary to a profit organization.

[20 marks]

QUESTION 2

A non-profit organization can also generate revenue in order to finance its activities. Describe how this can be attained in light of its mission. [20 marks]

QUESTION 3

Explain why it is difficult or easy to implement strategic management in non-profit organizations. [20 marks]

SECTION B

QUESTION 4

With the aid of the four reasons, discuss as to what determines an organization to become a non-profit organization. [20 marks]

QUESTION 5

Indicate some solutions to the donor dependence problem in non-profit organizations. [20 marks]

QUESTION 6

Identify at least five non-profit organizations in Swaziland, and describe their roles in development. [25 marks]