

Course Code: IDE-BAE 312-1&2 (M) 2009

UNIVERSITY OF SWAZILAND

INSTITUTE OF DISTANCE EDUCATION

BACHELOR OF EDUCATION (ADULT EDUCATION) YEAR IV

FINAL EXAMINATION PAPER, MAY, 2009

**TITLE OF PAPER:** MANAGING THE NON-PROFIT ORGANIZATION

**COURSE CODE:** IDE-BAE 312-1&2

**TIME ALLOWED:** THREE (3) HOURS

**INSTRUCTIONS:**

1. ANSWER ALL QUESTIONS IN SECTION "A".
2. ANSWER ANY TWO (2) QUESTIONS FROM SECTION "B".

**THIS PAPER IS NOT TO BE OPENED UNTIL PERMISSION HAS BEEN GRANTED BY THE INVIGILATOR.**

**SECTION 'A'**

**QUESTION 1**

Give at least four reasons why non-profit organizations are non-profit organizations.

[20 marks]

**QUESTION 2**

Discuss the difficulties of applying strategic management in an organization classified as a non-profit organization.

[20 marks]

**QUESTION 3**

Discuss the philosophy of operations in non-profit organizations.

[20 marks]

**SECTION 'B'**

**QUESTION 4**

Compare and contrast the issue of managing a profit making organization and that of a non-profit organization.

[20 marks]

**QUESTION 5**

Discuss the relationship between motivation and performance in a non-profit organization.

[20 marks]

**QUESTION 6**

Identify and describe with examples the basic rules for performance in a non-profit organization.

[20 marks]