

**UNIVERSITY OF SWAZILAND**

**INSTITUTE OF DISTANCE EDUCATION**

**B. ED (ADULT EDUCATION) YEAR IV**

**FINAL EXAMINATION, NOVEMBER 2013**

**TITLE OF PAPER:       MANAGING THE NON-PROFIT ORGANISATION**

**COURSE CODE:         BAE 426**

**TIME ALLOWED:       THREE (3) HOURS**

**INSTRUCTIONS:**

1.     ANSWER ALL QUESTIONS IN SECTION A
2.     ANSWER ANY TWO (2) QUESTIONS IN SECTION B
3.     ANSWERS SHOULD BE WRITTEN IN THE ANSWER BOOKLET  
          PROVIDED

**THIS PAPER IS NOT TO BE OPENED UNTIL PERMISSION HAS BEEN GRANTED BY THE  
INVIGILATOR**

## **SECTION A**

### **Question 1**

**Discuss the major differences between a non-profit organization and a profit organization. (25 marks)**

### **Question 2**

**Discuss the dimensions that are used to describe and analyse differences in organization structures. (25 marks)**

## **SECTION B**

### **Question 3**

**A) What are the benefits of having a well-defined mission statement for a non-profit organization? (15 marks)**

**B) What are the major benefits that non-profit organizations offer? (10 marks)**

### **Question 4**

**What are the determinants of performance in a non-profit organization and how is performance measured. (25 marks)**

### **Question 5**

**Briefly discuss the following:**

**A) Strategic Plan (8 marks)**

**B) SWOT Analysis (9 marks)**

**C) Strategic Objectives (8 marks)**

**Question 6**

**Why is management necessary in an organization of any type, profit and non-profit? (25 marks)**