

UNIVERSITY OF SWAZILAND
INSTITUTE OF DISTANCE EDUCATION
B. ED (ADULT EDUCATION) YEAR IV

FINAL EXAMINATION, DECEMBER 2015

TITLE PAPER: MANAGING THE NON-PROFIT ORGANISATION

COURSE CODE: IDE-BAE 426

TIME ALLOWED: THREE (3) HOURS

INSTRUCTIONS:

- 1. ANSWER ALL QUESTIONS IN SECTION A**
- 2. ANSWER ANY TWO (2) QUESTIONS IN SECTION B**
- 3. WRITE YOUR ANSWERS ON ANSWER BOOKLET PROVIDED.**

**THIS PAPER SHOULD NOT BE OPENED UNTIL PERMISSION HAS BEEN GRANTED
BY THE INVIGILATOR**

SECTION A

Question 1

- a) What is an organisational structure? [5 marks]
- b) The organisational structure is considered by many as an 'anatomy' of an organisation
Discuss this statement [20 marks]

Question 2

How are non-profit organisations different from for-profit organisations? [25 marks]

SECTION B

Question 3

- a) What is a mission statement? [5 marks]
- b) Explain how a mission statement of a non-profit organisation serves to motivate staff and donors. [20 marks]

Question 4

Define the Market Orientation Philosophy. How is it applicable to non-profit organisations? [25 marks]

Question 5

- a) What is a Balanced Scorecard? [5 marks]
- b) What are the four (4) distinct perspectives of a Balanced Scorecard? [20 marks]

Question 6

What types of non-profit organisations operate in Swaziland? Discuss these types through examples [25 marks]