

**UNIVERSITY OF E-SWATINI**

**INSTITUTE OF POST-GRADUATE STUDIES**

**M. ED. (ADULT EDUCATION) I & II**

**FINAL EXAMINATION, MAY 2019**

**COURSE CODE: AED636**

**PAPER TITLE: SMALL-SCALE BUSINESS MANAGEMENT**

**WEIGHT: 100 MARKS**

**TIME ALLOWED: THREE (3) HOURS**

**INSTRUCTIONS: ANSWER QUESTION 1 AND TWO (2) OTHERS, THREE (3)  
QUESTIONS ALTOGETHER**

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TO DO SO**

### Question 1 (Compulsory)

- (a) Critically discuss two (2) criteria for classifying enterprises in this country into small-scale, medium- and large-scale business [2 x 8 = 16 marks]
- (b) Critically examine three (3) contributions made by small-scale business towards the national economy of this country [3 x 8 = 24 marks]
- [Total marks = 40]

### Question 2

With special reference to small-scale business, identify and discuss the main approaches to planning [3 x 10 = 30 marks]

### Question 3

Explain why government regulation of small-scale business in the country is necessary and indicate the forms it takes. Discuss two (2) such forms [3 x 10 = 30 marks]

### Question 4

- (a) Explain legal requirements that a small business entrepreneur has to consider [10 marks]
- (b) Explain the purpose of hiring and managing people in small-scale business [10 marks]
- (c) Examine three (3) factors that may prompt a small business to consider expanding business operations in the long-term? [3 x 3.3 = 10 marks]
- [Total marks = 30]

### Question 5

From the Trial Balance of XYZ (Pty) Limited, prepare a statement of comprehensive income for the year ended 31 March 2019 and a statement of financial position of ....XYZ (Pty) Limited as at that date

**XYZ (Pty) Limited – Trial Balance as at 31 March 2019**

<b>Description</b>	<b>Debit column</b>	<b>Credit column</b>
Stock, 01 April 2018	E2, 120-00	
Capital, 01 April 2018		E8 000-00
Purchases	E1 760-00	
Carriage inwards	E 70-00	
Sales		E2 880-00
Carriage outwards	E 190-00	
Printing & stationery	E 310-00	
Mortgage loan		E5 000-00
Motor vehicles	E5 650-00	
Insurance premium	E1 010-00	
Discount received		E 120-00
Discount allowed	E 90-00	
Cash in hand	E 100-00	
Cash at Bank	E1 000-00	
Furniture & equipment	E2 100-00	
Drawings	E2 000-00	
Trade debtors	E1 100-00	
Trade creditors		E1 500-00
<b>Total</b>	<b>E17 500-00</b>	<b>E17 500-00</b>

[30 marks]

Stock at 31 March 2019 amounted to E1 020-00

**End of Question Paper**