

**UNIVERSITY OF SWAZILAND**  
**FACULTY OF SOCIAL SCIENCES**  
**DEPARTMENT OF SOCIOLOGY AND SOCIAL WORK**  
**RE-SIT EXAMINATION QUESTION PAPER, JULY 2018**

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**TITLE OF PAPER: SOCIAL PSYCHOLOGY**

**COURSE CODE: SOC207**

**TIME ALLOWED: 2 HOURS**

**INSTRUCTIONS:**

- 1. ANSWER QUESTION ONE AND ANY TWO OTHER QUESTIONS**
- 2. ALL QUESTIONS CARRY EQUAL MARKS**

**THIS PAPER IS NOT TO BE OPENED UNTIL PERMISSION IS  
GRANTED BY THE INVIGILATOR**

**SOCIAL PSYCHOLOGY SUPPLEMENTARY EXAMINATION**  
**COURSE CODE: SOC207**  
**TIME: 2 HRS**  
**ANSWER QUESTION ONE AND TWO OTHER QUESTIONS**  
**ALL QUESTIONS CARRY 25 MARKS EACH**

**SECTION A: COMPULSORY (20 MARKS)**

**QUESTION ONE**

Write short notes on the following;

- a) Social psychological research goals
- b) How we form impressions of others
- c) Decision making theory
- d) Kelly's theory of covariation
- e) Cognitive dissonance theory

**SECTION B: ANSWER ANY TWO QUESTIONS (20 MARKS EACH)**

**QUESTION TWO**

“The media represents another potential source of social learning”. Discuss this statement and use examples to support your answer.

**QUESTION THREE**

- a) Identify and discuss any five (5) stages of Erick Erickson's theory of how the self develops.
- b) Assess the validity of Erickson's assertions. Give examples to support your answer.

**QUESTION FOUR**

Discuss with examples your understanding of self-promotion, its advantages and disadvantages.