UNIVERSITY OF ESWATINI FACULTY OF SOCIAL SCIENCES

DEPARTMENT OF SOCIOLOGY AND SOCIAL WORK

MAIN EXAMINATION QUESTION PAPER, DECEMBER 2018

TITLE OF PAPER: SOCIAL PSYCHOLOGY

COURSE CODE: SOC207

TIME ALLOWED: 2 HOURS

INSTRUCTIONS:

ANSWER QUESTION ONE AND ANY TWO OTHER QUESTIONS
ALL QUESTIONS CARRY EQUAL MARKS - 100

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SOCIAL PSYCHOLOGY MAIN EXAMINATION COURSE CODE: SOC207

SECTION A: COMPULSORY

QUESTION 1: Write short notes on the following:

- a) Goals of social psychological research
- b) Sources of knowledge about the self
- c) Types of heuristics
- d) Classical vs Operant conditioning
- e) Altruism vs prosocial behaviour

SECTION B: CHOOSE ANY TWO QUESTIONS

QUESTION 2

You are working on a group project, and you and another group member are late for class on presentation day. Asked why you are late, you explain that there was a road block and transport was scarce. You are quick to explain that the other group member is late because she is generally irresponsible and can't manage time.

Use Harold Kelly's Covarion Theory to explain your causal attributions.

QUESTION 3

You have graduated with your BA degree and all the job adverts that you come across require work experience, which you do not have. You have no choice but to volunteer in one of the non-governmental organizations. Identify and discuss five (5) functions that your volunteering will serve.

QUESTION 4

For each of the statements given below, **identify** the bases of power that a parent would be using in influencing a child.

- a) If you brush your teeth every night this week, I'll take you to the movies.
- b) If you don't finish your food, you can't watch cartoons.
- c) The dentist told you to brush twice a day, and she knows best.

- d) Your sister Sakhi always brushes every day.
- e) I am your mother and I am telling you to brush your teeth-Now!!
- f) If you don't brush your teeth, you'll get cavities that hurt. The dentist will have to drill holes in your teeth to fill the cavities.

QUESTION 5

You have not been attending most of the SOC 207 classes and just before exam time you visit the course instructor to negotiate that you write some of the tests that you missed. Identify and explain any five (5) non-verbal cues that you would be looking for from the course instructor, from the time you enter his/her office to the end of your conversation, to tell how you and your communication are being received. Support your answer with examples.

QUESTION 6

Using illustrative examples, explore any four (4) situational factors that influence a person's predisposition to behave aggressively.